

Challenge 57

Demonstrate offtake bookings – show what it is has been for last 5 years, history (how do we know that 505 hasn't been inflated). Need to show past as well as current.

Challenge addressed directly in the Deep Dive session on 19th September 2019 and information included in business plan. Last five years shown below for completeness.

Target Volumes Per Licence	13/14	14/15	15/16	16/17	17/18	18/19	19/20	20/21	21/22	22/23	23/24	24/25	25/26
Baselines	611.80	618.10	624.10	624.10	624.10	624.10	624.10	624.10	TBC	TBC	TBC	TBC	TBC
Bookings	611.25	595.73	545.72	540.85	526.87	513.83	513.57	513.57	514.00	514.00	514.00	514.00	514.00

The target has actually changed from 505 to 514 to be consistent with current forecast demand.